

## News Release

### **GREEN PACKET'S SONCONNECT SOLUTION CHOSEN BY SINGTEL** *Two-phased Development With First Phase Valued at S\$520,000*

**KUALA LUMPUR, 14 November 2007** – Green Packet Berhad has secured a contract to provide its SONconnect solution to Singapore's largest telco SingTel.

The collaboration with SingTel is over two phases with the first phase bringing potential revenue of up to S\$520,000 to Green Packet. The second phase is under development.

SONconnect is under Green Packet's SONaccess Unified Mobility Solution. It is a profile-based connection manager that helps users to manage all available networks such as WiFi, HSDPA/3G, dial up and LAN. SONconnect is also a full-featured WiFi connection manager that lists all available WiFi networks in range as well as their SSID, channel mode, security and signal strength. It ensures that a connection is re-established automatically when the current connection becomes unavailable, thus increasing data usage across all networks.

With SONconnect, the 1.5 million subscribers of SingTel will have hassle free connection with a simplified and easy-to-use connection manager client that intelligently manages all connections and allows subscribers to get connected in an instant.

SingTel is the largest company listed on the Singapore Exchange Ltd with a market capitalisation of more than S\$40 billion. SingTel's highly developed international network provides direct connections from Singapore to more than 100 countries. Being the second largest satellite operator in the Asia Pacific, SingTel is also a major investor in many of the world's most sophisticated submarine cable and satellite systems.

This SingTel deal comes hot on the heels of a major breakthrough into Indonesia with Green Packet collaborating with local telco PT Infoasia Teknologi Global Tbk. Infoasia will deploy Green Packet's SONmetro in the Indonesian capital city of Jakarta for the rollout of wireless broadband services.

Meanwhile, Green Packet has also released its third quarter and nine months financial results. In the third quarter ended 30 September 2007, Green Packet posted a pre-tax profit of RM7.69 million on the back of a revenue of RM29.41 million.

Profit after tax for the third quarter was RM7.26 million giving an earnings per share of 2.3 sen.

For the nine months ended 30 September 2007, Green Packet registered a pre-tax profit of RM31.47 million on the back of a revenue of RM96.38 million. Profit after tax for the first nine months was RM29.60 million giving an earnings per share of 12.1 sen.

“The Group has rationalised its business focus to pursue telecommunication business through our offices in Kuala Lumpur, Shanghai, Taipei, Melbourne and Manama and regrouping the operations into two major growth regions – Asia Pacific region and MENA (Middle East and North Africa) region,” said Puan Chan Cheong, Group Managing Director and Chief Executive Officer of Green Packet.

“The Group has commenced the deployment of the wireless broadband infrastructure in Malaysia and the Kingdom of Bahrain and expects revenue contributions by the first quarter of next year. With the robust global telecommunication environment coupled with the continuous support and efforts by the Malaysian Government in the ICT sector, barring any unforeseen circumstances, directors expect the business performance of the Group to continue to be encouraging,” Puan added.

### **About Green Packet Berhad (Green Packet)**

Green Packet is a leading global developer of Next Generation Mobile Broadband Networking Solutions. Green Packet's mission is to provide a seamless and unified platform for the delivery of user centric multimedia communication and services regardless of the nature and availability of the backbone infrastructure.

Green Packet's SONaccess is designed to enable fixed-mobile convergence, WLAN-cellular integration and secure seamless roaming across multiple networks. Its primary feature is the concurrent delivery of all media types – voice, data and video – to an easy-to-use graphical user interface, independent of location and type of networks.

Green Packet's SONbuddy is a software that turns each Wi-Fi device into an intelligent router so that they automatically organize a multi-hop self-healing network without the need for an access point or other wireless infrastructure. All the users within this Self Organizing Network (“SON”) can communicate with each other using the built-in applications like VoIP, Instant Messaging, File Exchange and Screen Sharing.

Green Packet's SONmetro solution, designed for metropolitan coverage, is an innovative mesh-network solution over Wi-Fi that provides the ultimate wireless broadband experience using Opportunity Driven Multiple Access (ODMA)

technology that adapts to available transmission opportunities. This enables the provision of wireless broadband connectivity at GSM type coverage with DSL/Cable data speeds at a cost relatively lower than most wireless solutions. For more information about Green Packet, visit [www.greenpacket.com](http://www.greenpacket.com)

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Issued on behalf of **Green Packet Berhad** by Quattro Communications Sdn Bhd. Please direct all media queries to Yong Kwai Meng ([yong@quattro.com.my](mailto:yong@quattro.com.my)) at Tel: 03-7804 3088 or 012-655 9388.

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